Engineers Without Borders, The Netherlands

FINANCIAL REPORT 2020
“If change isn’t systemic, it isn’t change at all.”

George Roter
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Introduction

This document presents the financial report of the not-for-profit organization, Engineers Without Borders, the Netherlands (EWB-NL) for the year 2020.

In 2016, EWB-NL was founded as an independent foundation and has grown significantly since then. 2020 was, however, an unprecedented year for the organization, as most of our projects came to a standstill, but, like so many organizations, our organisational costs continued. Although we tried to lower the organisational costs, we were not able to keep the organisational costs under 10% of the total costs, which has been our policy since our founding. This is due to the standstill of projects and ongoing general costs. We managed, however, to keep our costs under 10% of our total donations.

In this report, firstly, the profit and loss statement is presented. Then, the specific costs of the projects for the organization are stated. This is all combined with the outcomes of the first years in a balance sheet. Finally, some conclusions are drawn.
Profit and loss statement

<table>
<thead>
<tr>
<th>Revenue</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Schools of the future Mozambique donations</td>
<td>€ 15.118,87</td>
</tr>
<tr>
<td>Schools of the Future Uganda donations</td>
<td>€ 2.500,00</td>
</tr>
<tr>
<td>Summit donations</td>
<td>€ 440,00</td>
</tr>
<tr>
<td>Water4Sumba Donations</td>
<td>€ 25,00</td>
</tr>
<tr>
<td>Ilijan Buildup (Philippines) donations</td>
<td>€ 49,64</td>
</tr>
<tr>
<td>Water4Kasese Donations</td>
<td>€ 10.000,00</td>
</tr>
<tr>
<td>Covid-19 Donations</td>
<td>€ 634,23</td>
</tr>
<tr>
<td>General donations</td>
<td>€ 780,23</td>
</tr>
<tr>
<td>Donations (companies)</td>
<td>€ 4.720,00</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>€ 34.268.30</strong></td>
</tr>
</tbody>
</table>

**Revenue**

The biggest source of income was the project donations, i.e. €28.328. We want to thank the following for their large donations in projects of EWB in 2020:

- ASML Foundation, for their contribution to Schools of the Future Mozambique
- FlowTraders Foundation, for their contribution to Water4Kasese
We are also thankful for all other donations for projects.

The EWB’s friends donated €780 and from companies we received €4,720. We want to thank Alfa Laval and these organisations for their donations. Besides that we fundraised via our Summit and Events €440. The general donations were €5,500.

€9,253 of the revenues were, therefore, not earmarked.

Our policy is that 90% of the donations are for the execution of the project and 10% for the general organisational expenses to enable the work of EWB. This means that €3,833 can be used for the organisation or to finance unforeseen costs for projects.
## Expenses

<table>
<thead>
<tr>
<th>Costs</th>
<th>2020</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Banking costs and interests</td>
<td>€ 200</td>
<td></td>
</tr>
<tr>
<td>Rent office</td>
<td>€ 1,133</td>
<td></td>
</tr>
<tr>
<td>Office costs</td>
<td>€ 67</td>
<td></td>
</tr>
<tr>
<td>Insurances</td>
<td>€ 974</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal Organisation</strong></td>
<td>€ 2,374</td>
<td></td>
</tr>
<tr>
<td>Event Team costs</td>
<td>€ 33</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal team costs</strong></td>
<td>€ 33</td>
<td></td>
</tr>
<tr>
<td>Schools of the Future Uganda</td>
<td>€ 327</td>
<td></td>
</tr>
<tr>
<td>Summit 2019 Cost</td>
<td>€ 113</td>
<td></td>
</tr>
<tr>
<td>Ilijan Buildup (Philippines) project costs</td>
<td>€ 4,099</td>
<td></td>
</tr>
<tr>
<td>Covid 19 Project Costs</td>
<td>€ 3,668</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal project costs</strong></td>
<td>€ 8,207</td>
<td></td>
</tr>
<tr>
<td><strong>Total Costs</strong></td>
<td>€ 10,615</td>
<td></td>
</tr>
</tbody>
</table>

The largest share of our expenditures are on project costs. Projects had their own budget and profit/loss statements. In the Projects section below, a short overview per project can be found.

The organisational costs were in line with the budget.

Teams organise events in the Netherlands. They, however, had lower costs than expected, because the frequency of events was low in the past year. The costs for the events team were more than covered by their generated donations.

### Distribution of costs of EWB
In 2020 most of our projects came to standstill due to Covid restrictions, but the organisational costs were more or less fixed. We didn’t manage to spend less than 10% of our costs on the organisation.

**Conclusion Profit & Loss statement**

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenue</td>
<td>€34.268</td>
</tr>
<tr>
<td>Total Costs</td>
<td>€8.207</td>
</tr>
<tr>
<td>Net result 2020</td>
<td>€23.654</td>
</tr>
</tbody>
</table>

In 2020, EWB-NL had a net result of the profit loss statement of €23.654 (2019: €37.080)
Projects

In 2020 the projects collected €28,328. The policy is that the projects can use 90% of this for their projects after a board budget approval. The board decides about the other 10%. It is in the first instance used for organizational expenses, but if that is covered it can also be used for projects.

<table>
<thead>
<tr>
<th>Project Claims</th>
<th>Net Claim/port folio 2019</th>
<th>Budget</th>
<th>Donations 2020</th>
<th>Allocate Project (90%)</th>
<th>Allocate EWB (10%)</th>
<th>Project costs 2020</th>
<th>Net Claim/port folio 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Schools of the Future Mozambique</td>
<td>€27.197</td>
<td>€8.000</td>
<td>€15.119</td>
<td>-</td>
<td>-</td>
<td>€42.316</td>
<td></td>
</tr>
<tr>
<td>Schools of the Future Uganda</td>
<td>€3.187</td>
<td>€6.000</td>
<td>€2.500</td>
<td>€2.250</td>
<td>€250</td>
<td>€327</td>
<td>€5.110</td>
</tr>
<tr>
<td>Pico Power Togo</td>
<td>-€316</td>
<td>€6.000</td>
<td></td>
<td></td>
<td></td>
<td>-€316</td>
<td></td>
</tr>
<tr>
<td>KidronNar</td>
<td>€2.978</td>
<td>€5.000</td>
<td></td>
<td></td>
<td></td>
<td>€2.978</td>
<td></td>
</tr>
<tr>
<td>Water4Kasese</td>
<td></td>
<td></td>
<td>€10.000</td>
<td></td>
<td></td>
<td>€10.000</td>
<td></td>
</tr>
<tr>
<td>Finished Projects</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ilijan Buildup (Philippines)</td>
<td>€3.318</td>
<td>€9.500</td>
<td>€50</td>
<td>€45</td>
<td>€5</td>
<td>€4.099</td>
<td>0</td>
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<tr>
<td>Water4Sumba</td>
<td>-€1.879</td>
<td>€2.000</td>
<td>€ -</td>
<td>€ -</td>
<td>€1.879</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>TOTALS --&gt;</td>
<td>€33.362</td>
<td>€25.000</td>
<td></td>
<td>€255</td>
<td></td>
<td>€60.088</td>
<td></td>
</tr>
</tbody>
</table>

In the above overview per project, the net claim of last year, the estimated budget, the collected donations in 2020, the amount allocated to the project, to EWB and costs in 2020 are given. The last column summarizes this to a net claim per project, which can be seen as an internal creditor.

Schools of the Future is in the operational phase and therefore does not require more funding for site visits, etc. Water4Sumba was very successful in generating donations. These donations were also used for Ilijan Buildup. We propose to end
these projects and hand over the budget to the general reserve. For KidronNar a new invoice can be sent to make the net claim positive.

The other projects are in the phase of fundraising. This overview shows that €60.088 of our bank account is earmarked for projects.
## Balance

<table>
<thead>
<tr>
<th></th>
<th>2020 Debit</th>
<th>2020 Credit</th>
<th>2019 Debit</th>
<th>2019 Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rabobank account</td>
<td>€84.624</td>
<td></td>
<td>€62.633</td>
<td>€0</td>
</tr>
<tr>
<td>Creditors</td>
<td></td>
<td>€0</td>
<td>€0</td>
<td></td>
</tr>
<tr>
<td>Project Claims</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Finished projects</td>
<td></td>
<td></td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Schools of the future</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mozambique</td>
<td>€42.316</td>
<td></td>
<td>€27.197</td>
<td></td>
</tr>
<tr>
<td>Schools of the Future</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Uganda</td>
<td>€5.110</td>
<td></td>
<td>€3.187</td>
<td></td>
</tr>
<tr>
<td>Water4Sumba</td>
<td></td>
<td></td>
<td></td>
<td>€1.879</td>
</tr>
<tr>
<td>Ilijan Buildup (Philippines)</td>
<td></td>
<td></td>
<td></td>
<td>€3.318</td>
</tr>
<tr>
<td>Pico Power Togo</td>
<td>€316</td>
<td></td>
<td>€316</td>
<td></td>
</tr>
<tr>
<td>KidronNar</td>
<td></td>
<td>€2.978</td>
<td></td>
<td>€2.978</td>
</tr>
<tr>
<td>Water 4 Kassese</td>
<td></td>
<td></td>
<td>€10.000</td>
<td></td>
</tr>
<tr>
<td>General reserve</td>
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<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>€84.940</td>
<td>€84.940</td>
<td>€64.828</td>
<td>€64.828</td>
</tr>
</tbody>
</table>

The net result for the balance of 2019 was €26.759. This means 2020 started with a positive balance of €64.828.

The profit loss account resulted in a positive result of €23.654 but most of our donations are allocated to projects. In 2020, €60.088 (the money for Water4Sumba and Ilijan Buildup was combined) was earmarked for the projects. In 2019 this was €33.362. So our general reserve (unearmarked) lowers from €28.148 to €24.538.
Conclusions

Overall, the financial position of the foundation is positive, it can facilitate some growth, but for big growth, extra financial resources are needed. The organisational costs of the foundation are approximately 2,000 euro per year. In 2020, the general donations were roughly enough to cover the organisational cost in the basic scenario and the regular donations are growing.

The general (unearmarked) reserve is now €24,538, about 70% of the budget of our current projects, which is sufficient. The general reserve should be at least €10,000 for continuity of the foundation for some years and as contingency. This means approximately €15,000 can be used on projects. If EWB-NL executes faster, better and more projects the general reserve will be sufficient to get more projects of the same size as we have. We have the added possibility to kickstart some projects.
let’s do this together

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www.ewb-nl.org

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